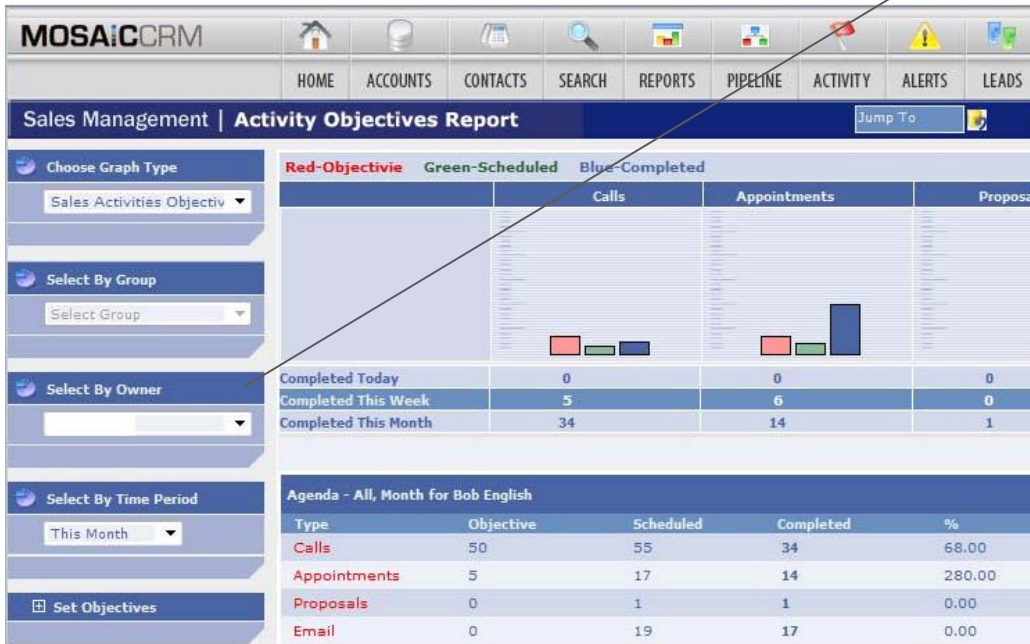


We have added this new tool to the Sales Management Console to provide the individual user and management with the ability to set key activity goals and objectives for Calls, Appointments, Proposals and Email Marketing. The program is easy to set up: Just enter the weekly objectives for each activity type and the MosaicCRM program monitors it from there.

### 1: Personalized Activities by Individual User



### Report Views

- Views are instantly available by Today, This Week and This Month for an accurate comparison and progress gauge against percent achievements
- Tallies are made of each **Activity Objective Type** with counts to the time periods selected
- Added **'Scheduled Activities'** count in addition to the Completed Activities analysis provides users with the ability to better manage their activity scheduling timeliness
- Tied into sister reports **'Scheduled Sales Activity'** complete with single click for detail lists of what is scheduled and with whom

Contact [Support@MosaicCRM.com](mailto:Support@MosaicCRM.com) for more information.